



Aurora Storage Products, Inc. is pleased to introduce our new State & Local Government Program, State Buy. Under this program State & Local Government Agencies are able to take advantage of the enormous aggregate purchasing power of the entire public market without the formal membership requirements, registration agreements, usage fees or the need for public bids.

Aurora Storage Products, Inc. is located in Aurora, Illinois at the same site we began doing business in 1880. Since then we have introduced numerous new products to this market including Aurora Quik-Lok Shelving, the original four post shelving and Times-2, the first rotary cabinet. Today, we manufacture and offer multiple product lines. Our largest customer is the United State Federal Government and our State & Local Program discounts closely resemble our GSA contracted discounts.

The following discounts will be taken from our current commercial price lists:

LIST PRICE TIERS	DELIVERED TO DOCK	DELIVERED & INSTALLED
TIMES-2, TIMES-2 ELITE		
\$1 - \$99,999	42.0%	27.0%
\$100,000 - \$249,999	52.0%	42.0%
\$250,000 - \$499,999	56.5%	47.5%
AURORA QUIK-LOK SHELVING, WOOD-TEK		
\$1 - \$99,999	34.0%	11.0%
\$100,000 - \$249,999	45.5%	28.5%
\$250,000 - \$499,999	46.0%	31.0%
AURORA MOBILE		
\$1 - \$99,999	47.0%	27.0%
\$100,000 - \$249,999	47.0%	31.0%
\$250,000 - \$499,999	49.5%	34.5%
AURORA SIDE-TO-SIDE		
\$1 - \$99,999	35.0%	12.0%
\$100,000 - \$249,999	39.0%	22.0%
\$250,000 - \$499,999	41.5%	26.5%

Orders > \$500,000 are negotiable.

Delivered and installed discounts include normal assembly of the product and site cleanup during normal business hours. Additional fees may be quoted for the following:

SERVICE	PERCENT OR PER LABOR HOUR ADDITIONAL CHARGE
Inside Deliver-Upper Levels	\$76.00 Standard Time
Union & Prevailing Wage	Prevailing Hourly Wage plus \$25 per hour
Major Metro Market & Upper Floor Installation	\$76.00 Standard Time
Installation outside of a 50 mile range of the servicing dealer	\$76.00 Standard Time
Freight Outside Continental United States	Not to exceed 17.5%
Freight on Shelving Orders under \$6,000	Not to exceed 10.0%
Seismic Bracing or Anchoring	\$76.00 Standard Time
Mobile Deck Construction	\$76.00 Standard Time
PROJECT MANAGEMENT SERVICES	
Furniture Project Management	\$60.00-\$125.00
Furniture Project Coordination	\$60.00-\$125.00
Reconfiguration Services	\$60.00-\$125.00
Design (outside of standard services)	\$65.00
Occupancy Planner	Negotiable per project
CAD Drafter	Negotiable per project
Build Out Project Management Services	Negotiable per project
Fixtures, Furniture and Equipment Management Services	Negotiable per project
Fixtures, Furniture and Equipment Storage Services	Negotiable per project

Please make your purchase order out to:

Aurora Storage Products, Inc.
600 S. Lake St.
Aurora, IL 60506-5582

